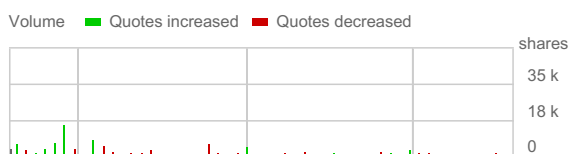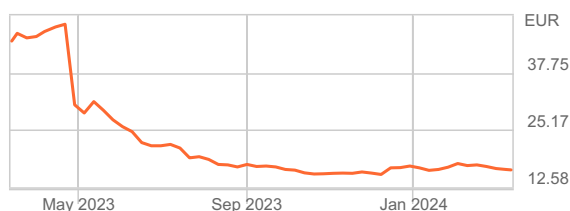# FACT SHEET

COMPANY PROFILE

The ecotel Group (hereinafter »ecotel«) is a group of companies operating throughout Germany since 1998 that specialises in the marketing of information and telecommunications solutions for different target groups. The parent company is ecotel communication ag with headquarters in Düsseldorf (hereinafter »ecotel ag«). Including its subsidiaries and holdings, the group has a total of about 225 employees. Currently the ecotel Group provides more than 15,000 customers nationwide with about 20,000 data connections and more than 100,000 voice channels.

SHARE CHART

FINANCIAL CALENDAR

Mar 14, 2024	Publication annual financial report
May 08, 2024	Publication quarterly financial report (call-date Q1)
Jun 28, 2024	Annual General Meeting
Aug 12, 2024	Publication half-yearly financial report
Nov 06, 2024	Publication quarterly financial report (call-date Q3)
2024-11-14	Analysts' Conference

MANAGEMENT BOARD

Markus Hendrich

Achim Theis

SUPERVISORY BOARD

› **Uwe Nickl** › **Peter Zils**
› **Mirko Mach** › **Brigitte Holzer**
› **Alfried Bührdel** › **Dr. Thorsten Reinhard**

STOCK FUNDAMENTALS

ISIN	DE0005854343
WKN	585434
Share type	Ordinary
Bloomberg Code	E4C@GR
Reuters Code	E4CG.DE
Ticker	E4C
Branch	Information technology and telecommunications
Index	CDAX, Prime All Share, Technology All Share
Segment	Prime Standard
Last Dividend	18.82 (for 2022)
No. of shares	3.510.000 Stück
52 week high	54.80 EUR
52 week low	15.05 EUR
Stock exchanges	Frankfurt Stock Exchange

SHAREHOLDER STRUCTURE

29.91%	Peter Zils (CEO)
29.99%	Andrey Morozov
7.83%	CBOSS Orient FZ-LLC
3.20%	Hans Schmier
29.07%	Free Float

* according to the last report of 1/9/2022.

FACT SHEET

ANNUAL FIGURES

Figures in Mio. EUR[1]	2022 (IFRS)	2021 (IFRS)	2020 (IFRS)	2019 (IFRS)
Sales	**93.3**	**70.9**	**76.8**	**64.2**
ecotel Business customers	45.6	46.3	44.5	45.6
ecotel Wholesale	46.5	22.4	30.0	16.7
nacamar	1.2	2.2	2.3	1.9
Gross profit	**31.2**	**31.1**	**26.5**	**25.3**
ecotel Business customers	29.1	28.5	23.9	23.5
ecotel Wholesale	1.2	1.1	1.1	0.7
nacamar	0.9	1.5	1.5	1.1
EBITDA	**23.7**	**9.7**	**5.8**	**4.8**
EBITDA (without special effects)	**9.1**	**9.7**	**5.8**	**4.8**
EBIT	**17.9**	**3.4**	**-0.8**	**-1.6**
Consolidated net income from continuing operations	**12.2**	**2.2**	**-0.7**	**-1.3**
Consolidated net income from discontinued operations	**55.4**	**2.6**	**1.7**	**1.1**
Earnings per share (in EUR)	19.24	1.36	0.28	-0.05
Earnings per share (without special effects)	1.39	1.36	0.28	-0.05
Total assets	**108.4**	**61.1**	**53.9**	**56.8**
Equity	**82.2**	**29.1**	**23.4**	**22.2**
in % of total assets	75.9%	47.6%	43.4%	39.0%
Net financial assets	**66.9**	**9.6**	**2.3**	**1.0**
Number of shares as of 12/31	3,510,000	3,510,000	3,510,000	3,510,000

[1]Differences may occur in the totals due to rounding. Prior years have been adjusted

QUARTERLY FIGURES

Figures in Mio. EUR[1]	2022			2023		
	Q2	Q3	Q4	Q1	Q2	Q3
Revenue	**24.9**	**24.5**	**23.5**	**28.6**	**23.0**	**26.6**
ecotel Business Solutions	11.4	11.4	11.5	11.4	11.3	11.6
ecotel Wholesale	13.2	12.8	11.7	17.2	11.7	15.0
Gross profit	**7.9**	**7.7**	**8.0**	**8.1**	**8.0**	**8.0**
ecotel Business Solutions	7.4	7.0	7.5	7.7	7.6	7.5
ecotel Wholesale	0.3	0.4	0.2	0.4	0.5	0.5
EBITDA	**17.3**	**2.3**	**1.8**	**7.3**	**2.0**	**1.6**
Operating EBITDA[2]	**2.4**	**2.3**	**2.1**	**3.4**	**2.0**	**1.7**
in %	9.6%	9.6%	9.0%	11.8%	8.7%	6.4%
Operating profit (EBIT)	**15.8**	**1.0**	**0.4**	**6.0**	**0.7**	**0.5**
Consolidated profit from continued operations[2]	**11.8**	**0.7**	**0.4**	**4.4**	**0.5**	**0.4**
Consolidated profit from discontinued operations	**0.8**	**0.8**	**53.0**	**0.1**	**1.7**	**0.0**
Earnings per share in EUR	**3.57**	**0.42**	**14.88**	**1.29**	**0.62**	**0.12**
Balance sheet total	75.3	66.0	108.4	117.2	49.8	52.1
Equity	40.6	35.0	82.2	86.8	22.9	23.4
in % of the balance sheet total	53.9%	53.0%	75.9%	74.1%	46.1%	44.9%
Net financial assets	23.9	18.9	66.9	72.5	7.0	7.4
Free Cash Flow	17.1	3.2	50.4	5.8	0.9	0.3